



# Ruth Terink

## MAIN FOCUS

Interface Management | Leadership Competencies | Communication and Solution-oriented Negotiation | Self -, Resource- and Efficiency Management | Business and Personal Coaching

## ACADEMICAL CAREER

Mag. Laws  
Systemic Supervisor  
INSIGHTS MDI® Accreditation  
Personnel Development Manager  
(GfP certified)

## METHODS

Training  
Group coaching  
Lectures  
Career coaching  
Business coaching

## I WOULD DESCRIBE MY BACKGROUND AS ...

deeply rooted in the well-structured approach of a trained lawyer.  
as a combination of sales person, executive, recruiter and HR-manager.  
as personnel developer, trainer and coach,  
systemic thinker and implementer.



## I ...

live in Linz and have my roots in the Wachau.  
have an 20 year old son named Moritz.  
have been accompanying people for many years in their personal and professional development.  
My husband is a CEO in a regional bank.

WITH RUTH TERINK  
PEOPLE ALWAYS  
FEEL THEY'RE IN  
GOOD HANDS - A  
CORE COMPONENT  
OF SUCCESSFUL  
SEMINARS.

## I HAVE LEARNED A LOT ...

during 12 years, first as sales representative and later sales executive in a bank, establishing and managing a branch, in customer acquisition and as Key-Account-Manager.

in 12 years as HR-manager, recruiter, personnel developer and Head of Department for personnel development, as talent manager, discovering potentials and as tutor for managers.

as self-employed Trainer, consultant and coach.

## OTHERS SAY ABOUT ME ...

that I successfully combine result-oriented and people-centred approaches into a working concept.  
that present topics in step with actual practice and perfectly implementable.  
that I have a feeling for people and at the same time understand organisations.  
that they feel they are in good hands.

## OTHER THINGS YOU SHOULD KNOW ABOUT ME ARE ...

that I have a sense of humour and both feet on the ground.  
that I love Vienna, Altaussee and Capri.  
that I believe in the added value of men and women working together and campaign for the Genders Dialogue.